

Expression of Interest (EOI) for Transport Services in Gizo

Issued by: Solomon Airlines Ltd

Date: July 14th, 2025

EOI Reference: GZO/EOI/2025/01

Submission Deadline: 1st August 2025

1. Introduction

Solomon Airlines, the national carrier of the Solomon Islands, invites Expressions of Interest (EOI) from qualified and reliable transport providers based in Gizo, Western Province, to provide daily transport services for its staff between Gizo and Nusatupe Airport (GZO). The service will facilitate the safe, timely, and efficient transfer of airline personnel to support operational requirements at Nusatupe Airport, located approximately 10 minutes by boat from Gizo.

2. Scope of Services

The selected transport provider will be responsible for:

- **Daily Boat Transfers:** Providing reliable boat transport for Solomon Airlines staff between Gizo and Nusatupe Airport, aligning with flight schedules (typically morning and afternoon shifts)
- **Punctuality:** Adhering to agreed schedules to align with flight operations and staff shifts.
- **Capacity:** Accommodating up to 5 staff members per trip, with potential for additional trips during peak operational periods.
- **Vessel Specifications:** Utilizing boats equipped with a minimum 40HP outboard motor to ensure efficient and reliable transport.
- **Safety Compliance:** Ensuring vessels meet Solomon Islands maritime safety standards, including life jackets, first aid kits, and regular maintenance.
- **Customer Service:** Maintaining professional conduct and a clean, comfortable environment for passengers.

The service is expected to operate 7 days a week, to align with Solomon Airlines domestic flight schedule at Nusatupe Airport.

3. Eligibility Criteria

Interested transport providers must demonstrate:

- **Local Presence:** A registered business operating in Gizo with knowledge of local waters and conditions.
- **Experience:** Proven experience in providing passenger transport services, preferably by boat, in the Western Province.
- **Fleet Capability:** Ownership or access to seaworthy vessels with a minimum 40HP outboard motor, suitable for short-distance passenger transport (minimum capacity of 10 passengers per vessel).
- **Safety Record:** Compliance with Solomon Islands Maritime Authority regulations and a strong safety track record.

- **Professionalism:** Must be reliable and able to communicate openly with Solomon Airlines

4. Submission Requirements

Interested parties should submit a concise EOI (maximum 4 pages) including:

1. **Company Profile:** Brief overview of the business, including years of operation, key personnel, and relevant experience.
2. **Service Proposal:** Description of how the provider will meet the scope of services, including vessel details (type, capacity, condition, and confirmation of minimum 40HP outboard motor)
3. **References:** Contact details of at least two clients who can support your application as a reliable operator with the required equipment
4. **Cost Proposal:** Proposed pricing structure (e.g., per trip or daily rate), noting that detailed pricing will be negotiated during the tender process.

Submissions must be emailed to **recruitment@flysolomons.com.sb** with the subject line “EOI – Transport Services Gizo” by the deadline.

5. Evaluation Process

EOIs will be evaluated based on:

- Compliance with eligibility criteria and submission requirements, including the 40HP outboard motor requirement.
- Demonstrated experience and capacity to deliver reliable services.
- Safety and regulatory compliance.
- Cost competitiveness and value for money.

Shortlisted providers will be contacted to negotiate a formal partnership. Solomon Airlines reserves the right to reject any or all submissions without explanation.

6. Contact Information

For inquiries, contact:

Recruitment, Solomon Airlines

Email: recruitment@flysolomons.com.sb

Phone: +677 28261

Office: Solomon Airlines Gizo Office, Gizo, Western Province

Note: This EOI does not constitute a contract or commitment by Solomon Airlines. All information provided will be treated as confidential and used solely for the purpose of this EOI evaluation.

Solomon Airlines